



Heterogeneous Shared Access to Tape Libraries

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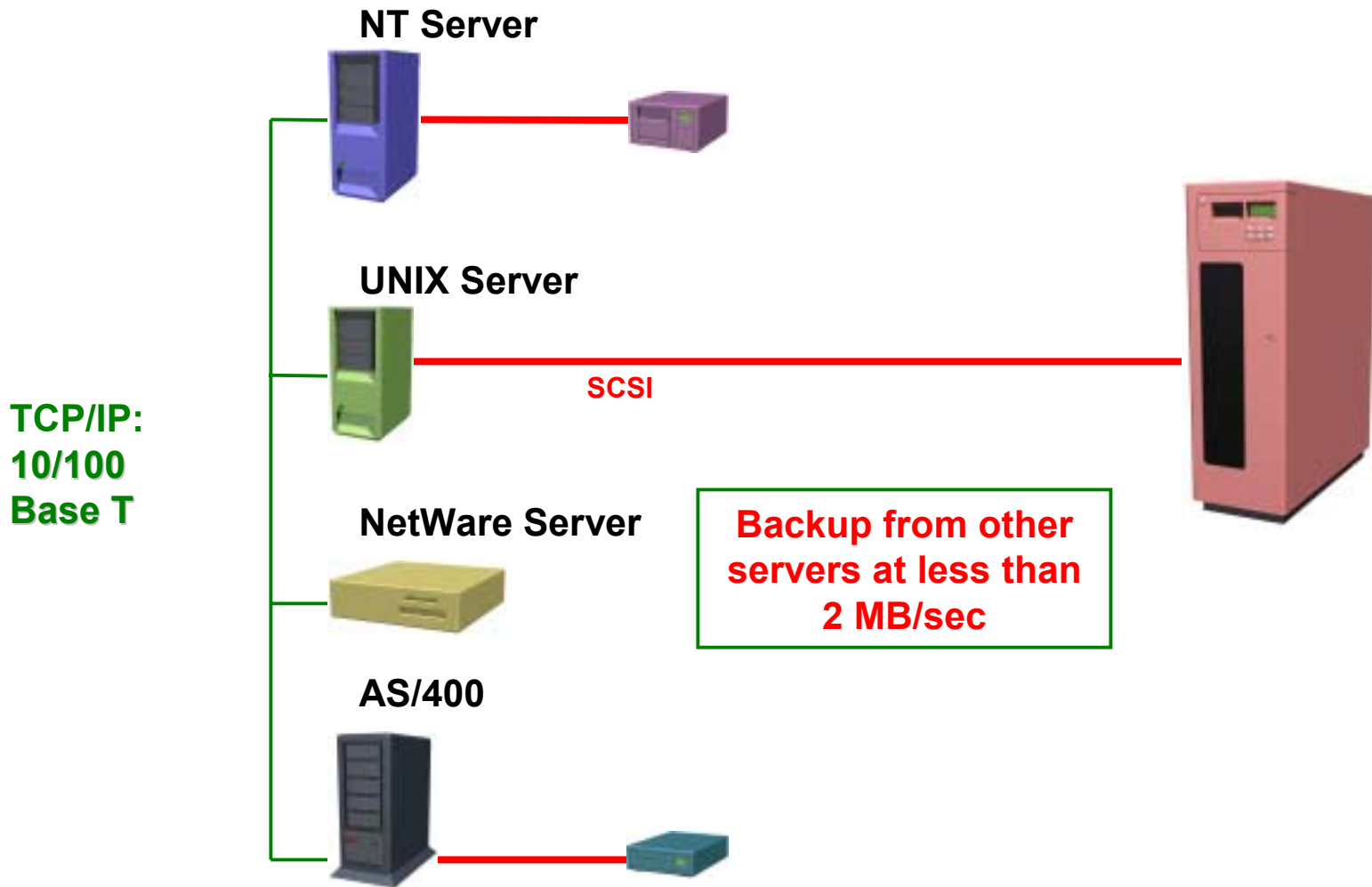


For Business
Tape Storage Solutions

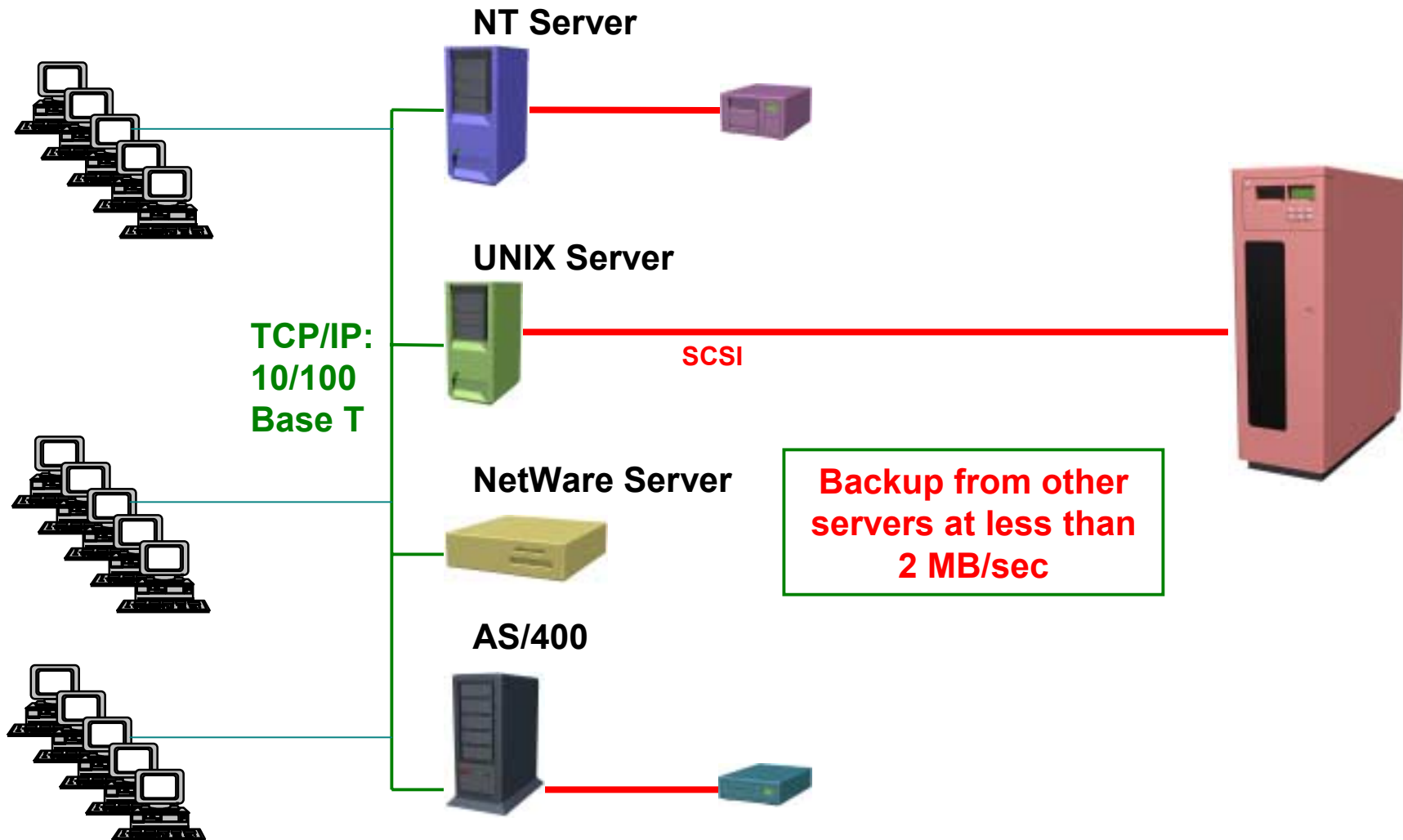
It's how business backs up.

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Heterogeneous Servers - Tape Device Sharing Today



Heterogeneous Servers - Tape Device Sharing Today



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Driving the Current Topology

■ Economics

- Medium- and large-scale libraries are expensive compared to the computers to which they're attached
 - Exacerbated by the installation of huge numbers of inexpensive Windows servers

■ Software

- Readily available and mature (dated?) software to support network backup paradigm

Network Backup Problems

■ Performance

- Only one server is directly attached to the tape library and its drives
 - Other servers and nodes transmit data over the network
 - 2 Mbytes per second is high-average
- Heavy impact on other applications
- Shrinking backup windows create scheduling nightmares

Network Backup Problems

■ Cost

- Enterprise backup software can equal or exceed the cost of the tape library
 - License fees continue year after year
 - Library management software can double the cost
- Application downtime is expensive

Create a Better Way

- Eliminate the network from the equation
- Improve performance by a factor of at least 10:1
- Share all tape drive and library resources
- Incorporate the latest technologies without ignoring legacy devices
- Provide important new features
- Reduce dependence on expensive software
- Centralize management and control

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Create a Better Way

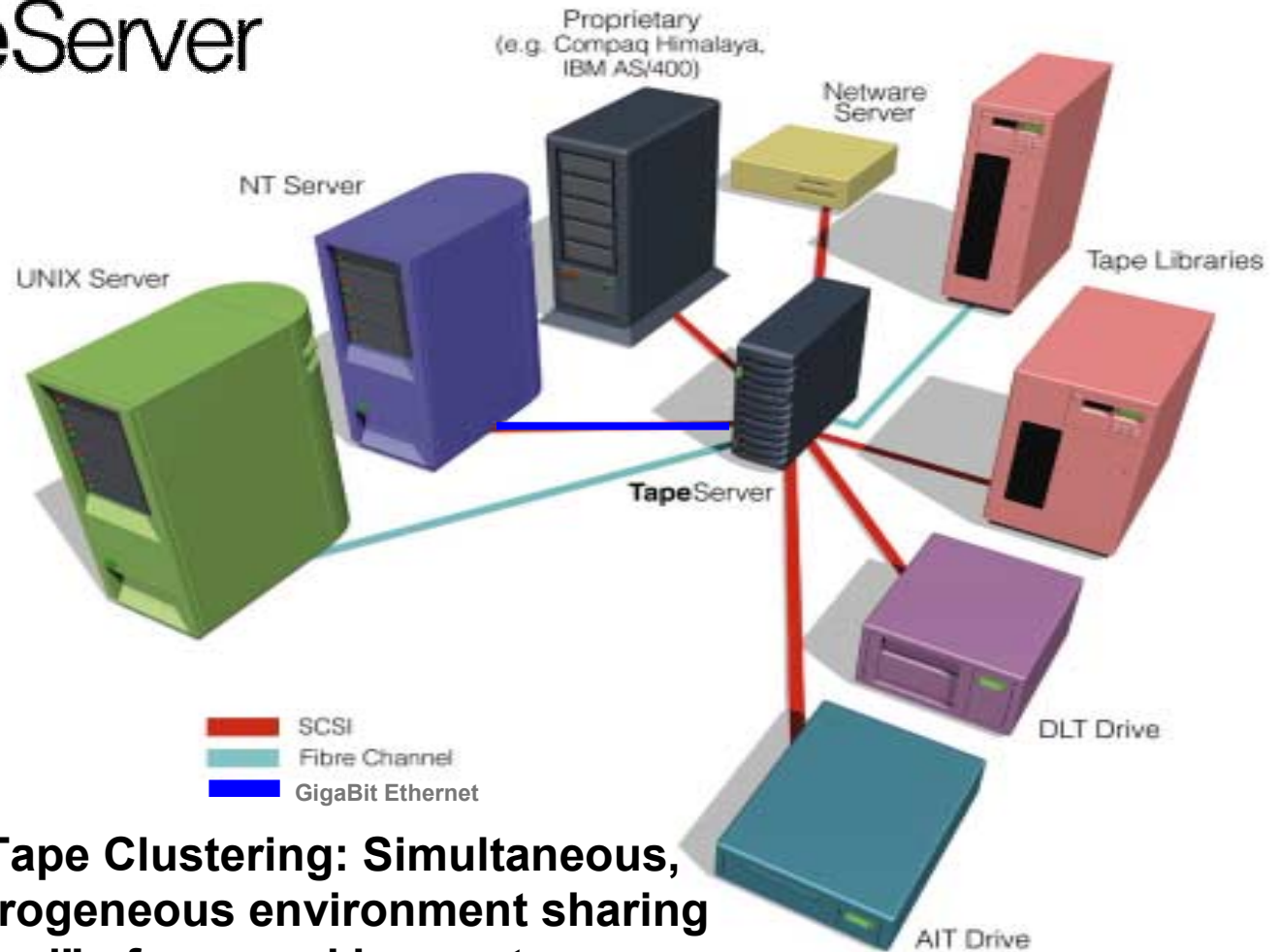
■ Design Goals

- Leverage commodity hardware
 - Intel-based motherboard
 - Leading brand host bus adapters
 - Adaptec
 - QLogic
- Open source operating system
- Transparent to ISV products
- Product updates via internet



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TapeServer



- **HA Tape Clustering: Simultaneous, heterogeneous environment sharing a "pool" of new and legacy tape resources via SCSI and Fibre Channel and Gigabit Ethernet**

100 - 200 megabytes per second throughput

Applied Technologies

- Target Mode SCSI Device Drivers
 - Adaptec Ultra2 / Ultra160 SCSI
 - QLogic Fibre Channel
 - allows standard PCI host adapters to appear as a target devices instead of acting as an initiator
- Emulation Layer for Targets
 - Heuristic Device Definition
 - allows hosts to support any connected device
 - database approach performs “on-the-fly” emulation driver creation

Applied Technologies

- **TapePath™ Switching**
 - Uniquely efficient methodology
 - any to any
 - any to many
 - no measurable performance overhead
- **Command Caching and Queuing**
 - Enables Unlimited Virtual Libraries
 - remains 100% compatible with industry-leading software

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Applied Technologies

- Host and Software Independence
 - Multiple heterogeneous hosting including Windows (NT and 2000), Unix (all flavors), Linux, Netware, and Proprietary (Tandem, AS/400, etc.)
 - Veritas, Legato, CA-Arcserve, et al may all operate simultaneously without conflict
- Multiple Input Sourcing
 - SCSI
 - Fibre Channel
 - Gigabit Ethernet
 - Peripheral to Peripheral

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Applied Technologies

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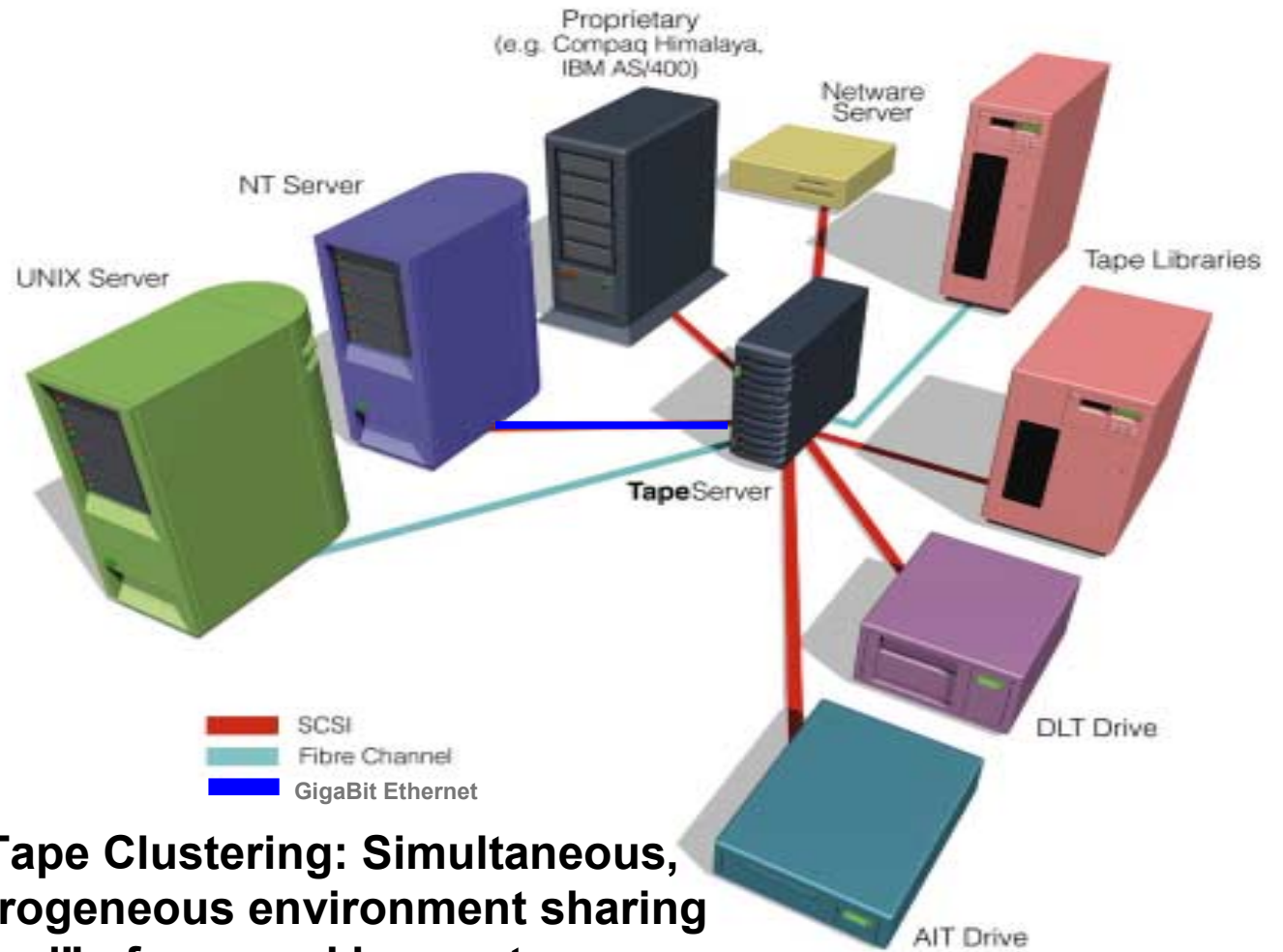
- SCSI
- Fibre Channel
- Gigabit Ethernet
- Peripheral to Peripheral

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Windows 2000



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The Tape Experts

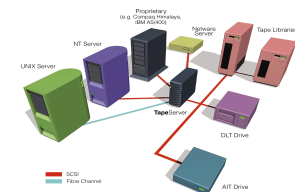


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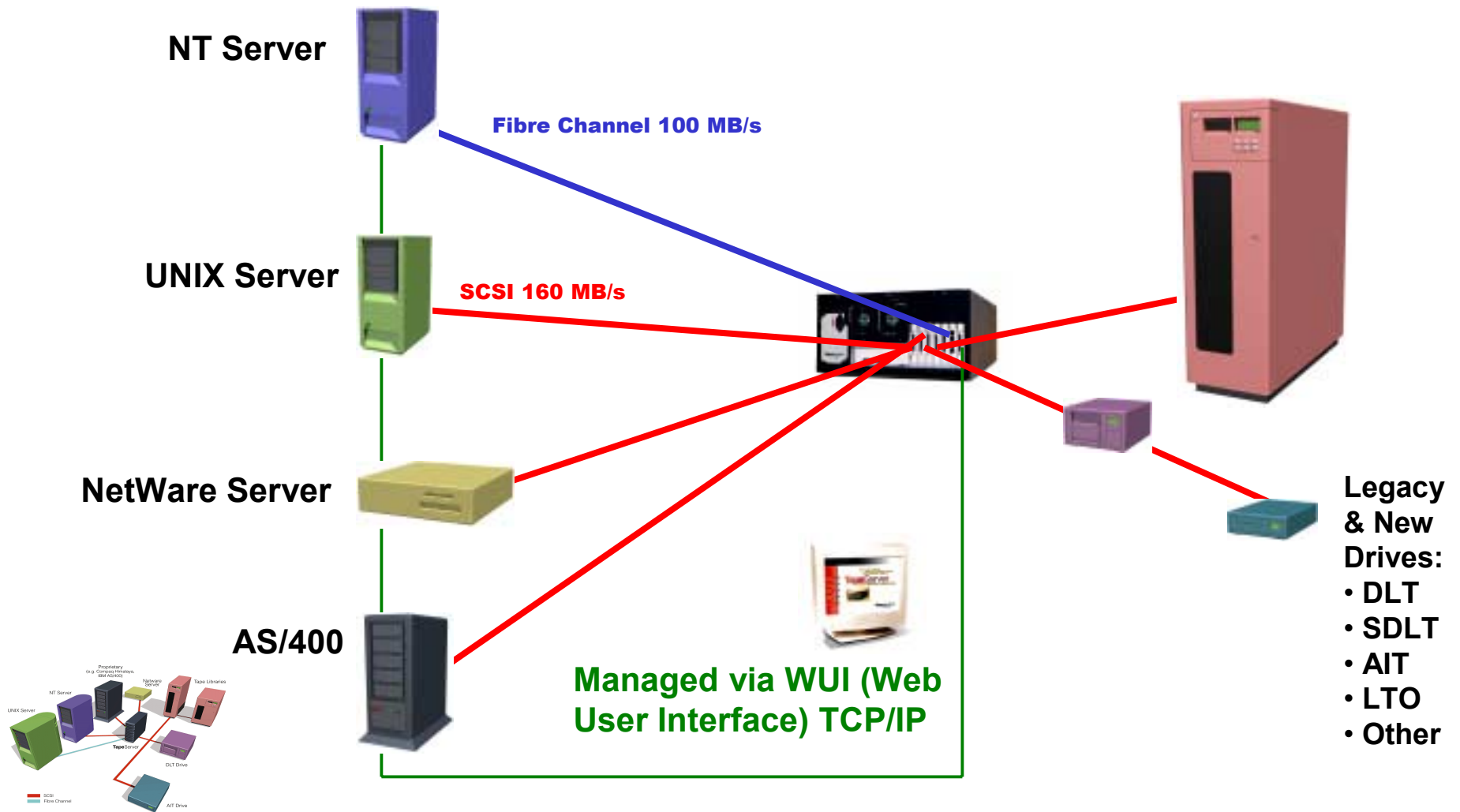
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TapeServer - Typical Applications

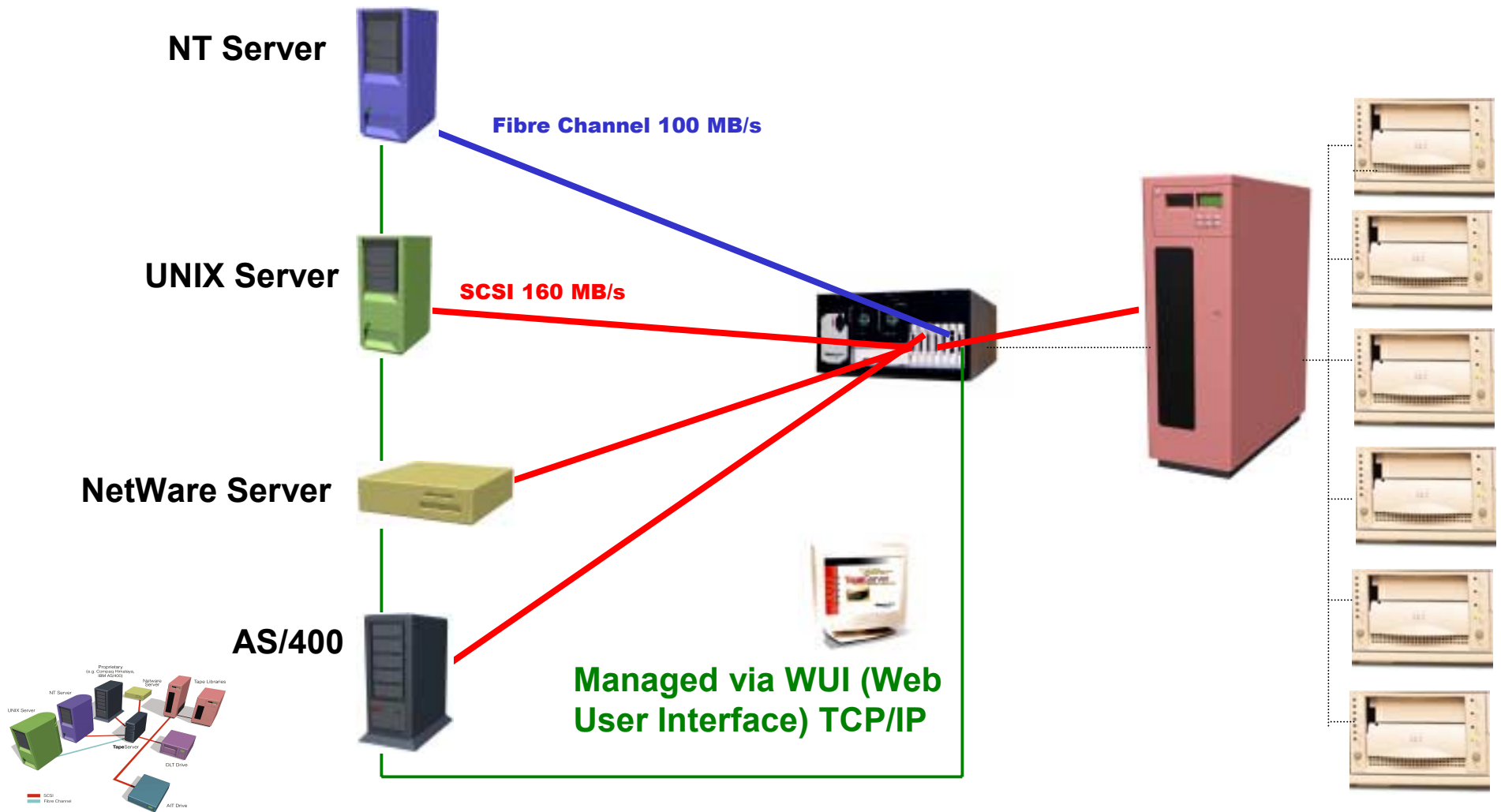
- Device Sharing
- Virtual Libraries (Partitioning)
- Library Mirroring
- Background Media Conversion



TapeServer Device Sharing: Accessing Library and Drives at High Speed via SCSI & Fibre Channel

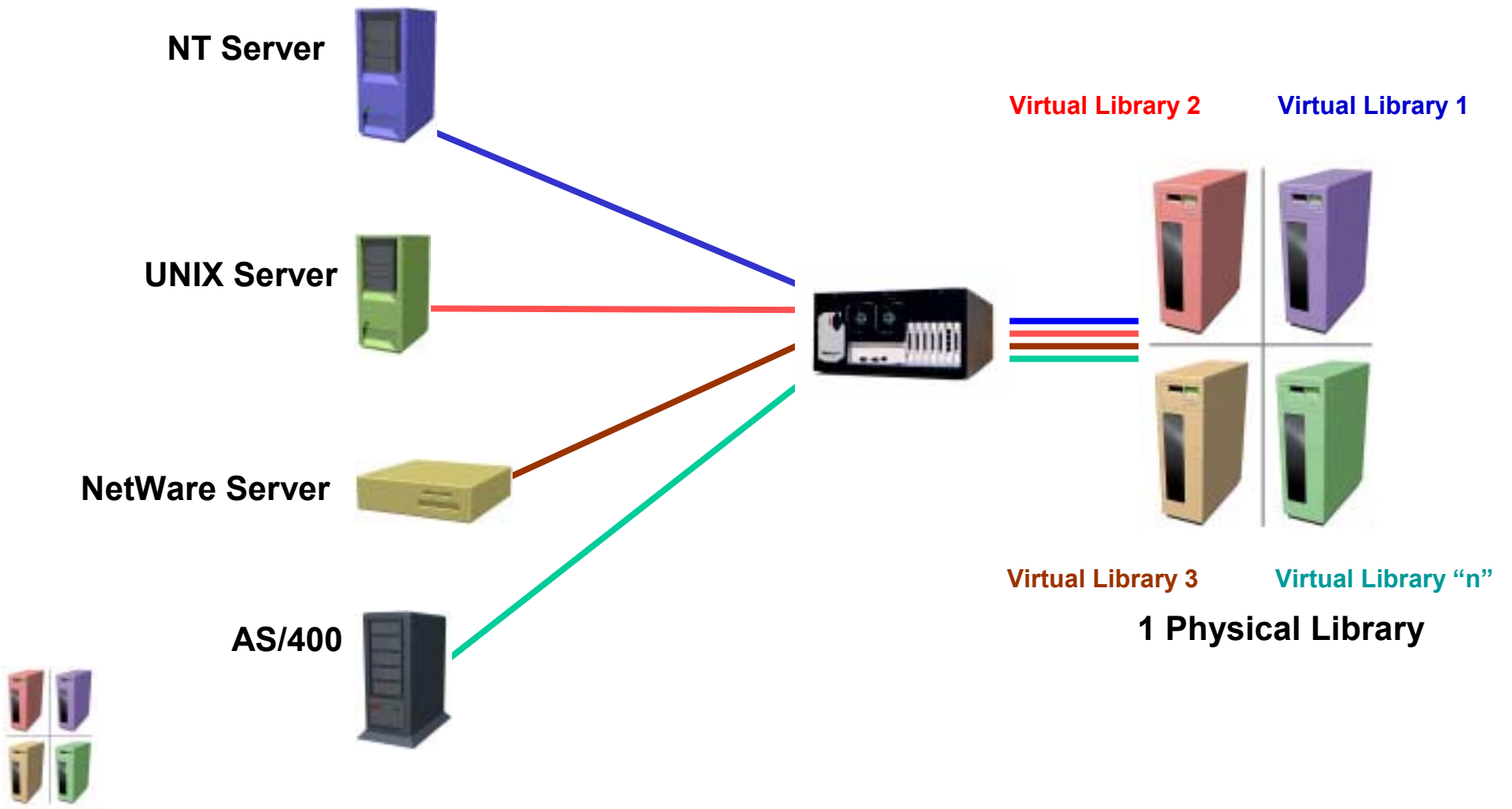


TapeServer Device Sharing: High Availability-- because any device may be dynamically assigned to any host



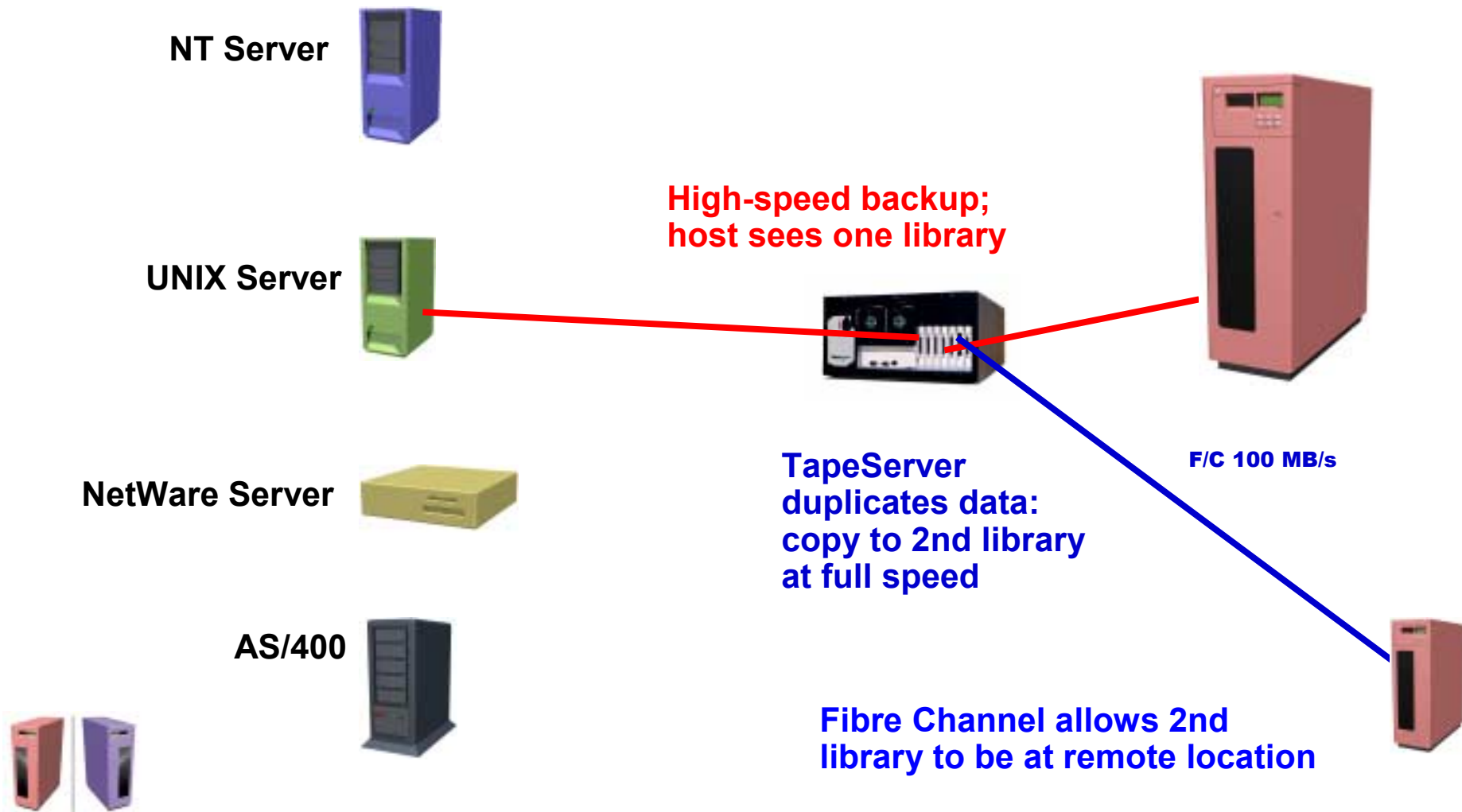


Library Appears as Multiple "Virtual" Libraries (Partitioning)





TapeServer Library Mirroring



NT Server



UNIX Server



NetWare Server



AS/400



High-speed backup;
host sees one library

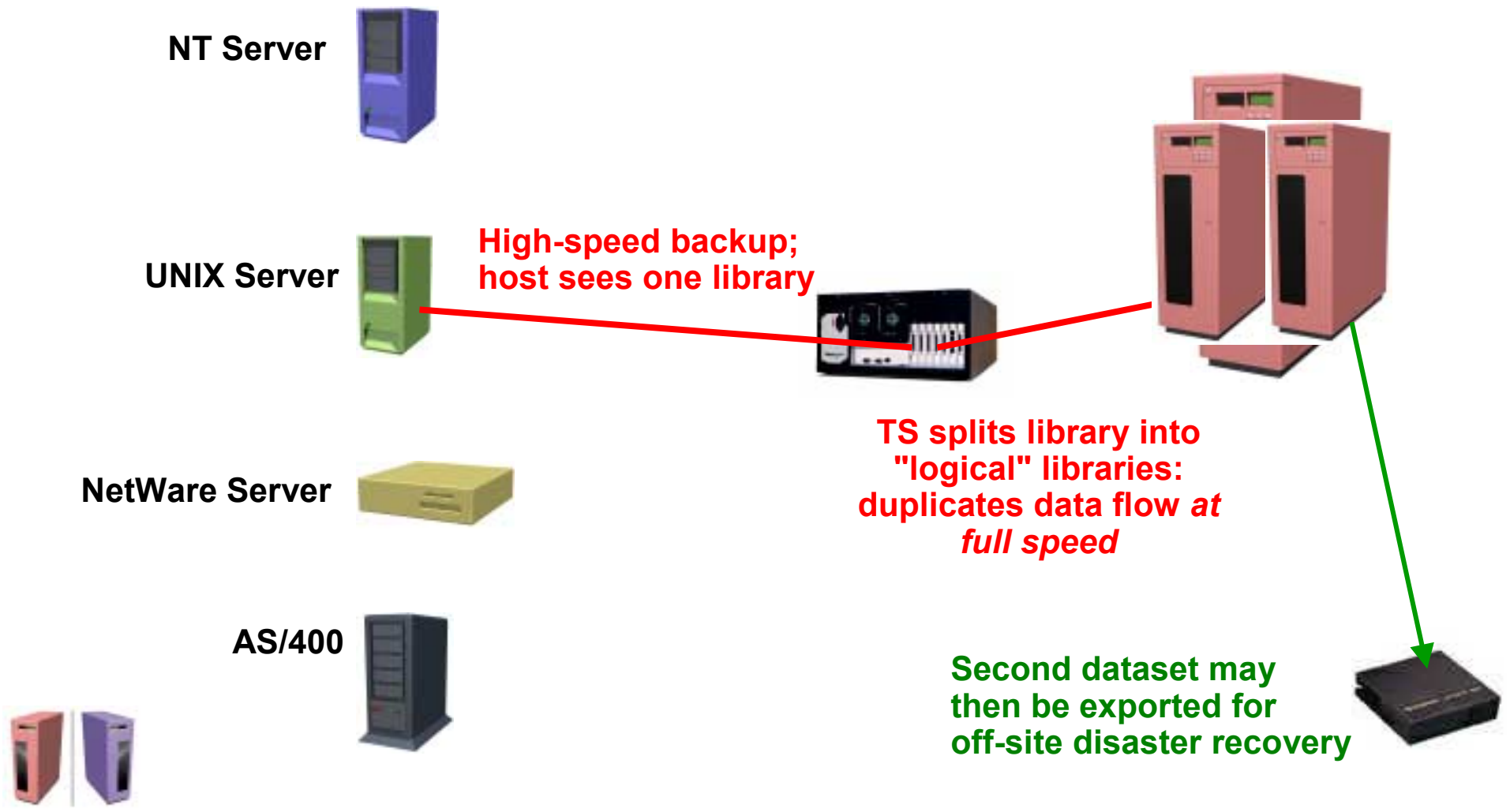
TapeServer
duplicates data:
copy to 2nd library
at full speed

F/C 100 MB/s

Fibre Channel allows 2nd
library to be at remote location



TapeServer Library Mirroring – 1 Library



Indexed Media Conversion



**Stacking-Indexing Function
with high speed locate**



3480/3490



DDS 1/2/3
8mm

1 DLT or AIT tape holds:

- 70-80 3490 tapes
- 390 6250 BPI reels
- 35 DDS tapes



- DLT
- AIT
- LTO
- Other



Library

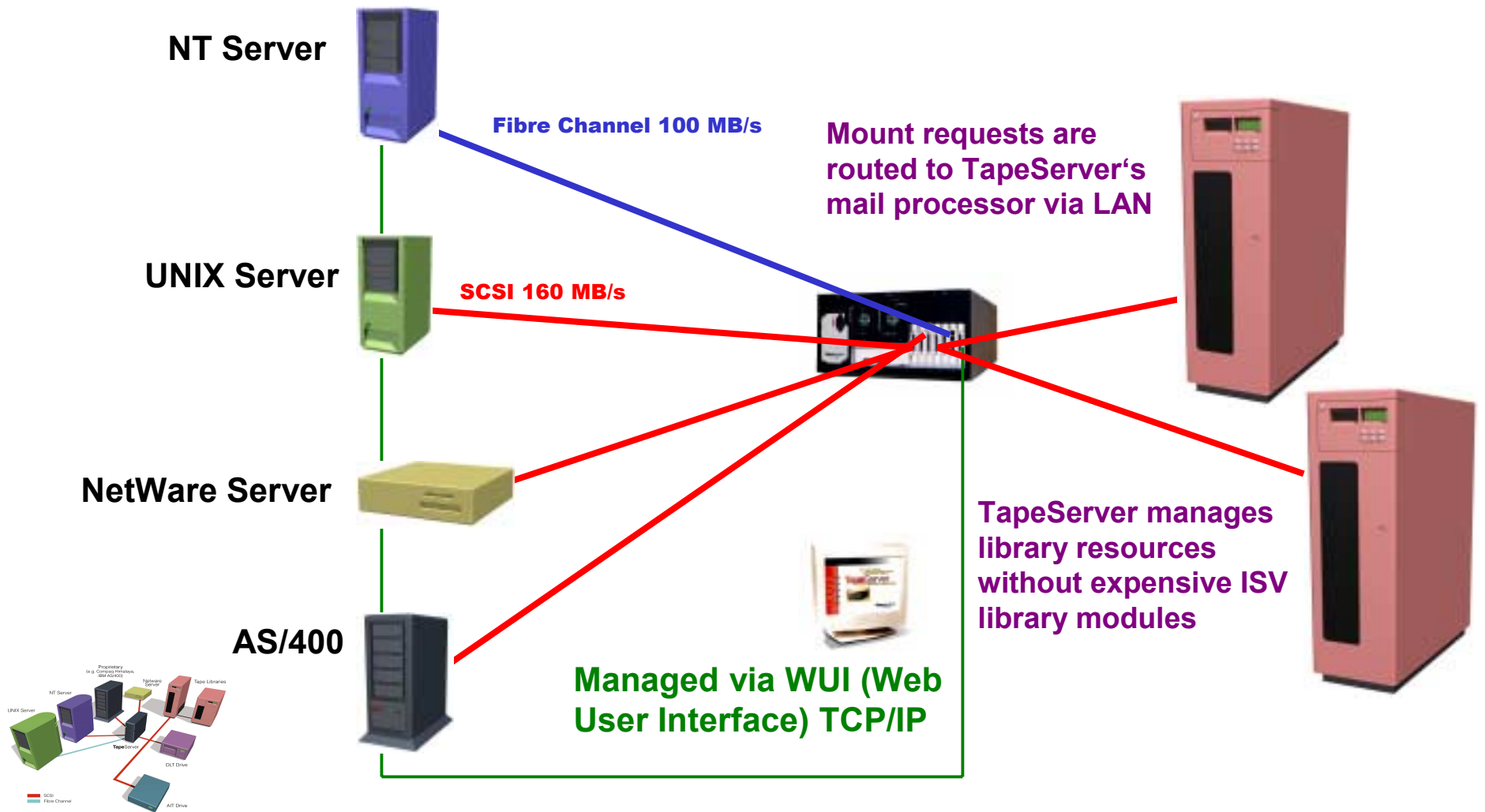


Web User Interface

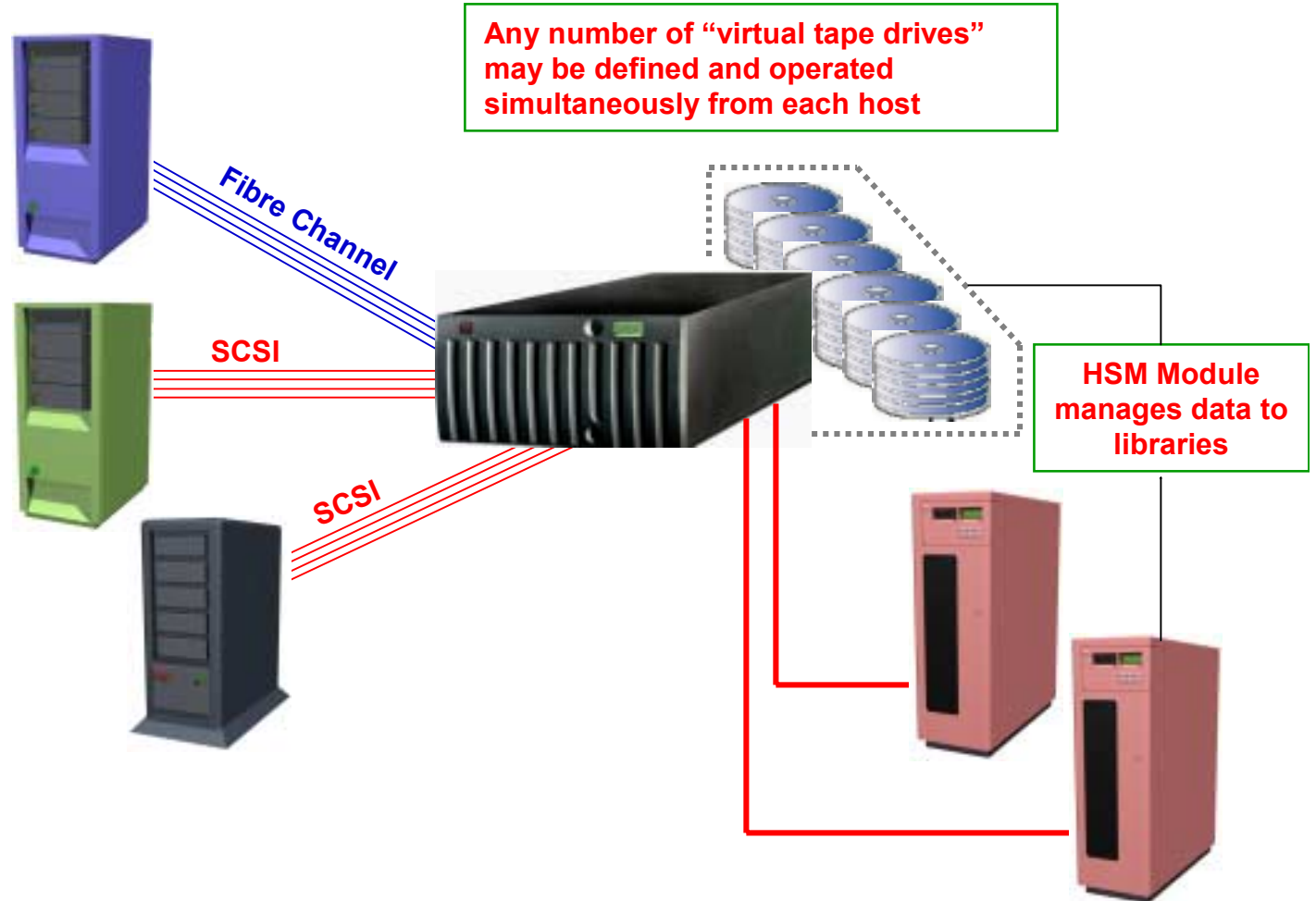


- 30-minute initial config of all hosts, devices
- Configs are changeable in real-time
- IP addressable from anywhere in the world
- Multiple levels of access are password protected
- Performance and status display

Truly Virtual Library Sharing

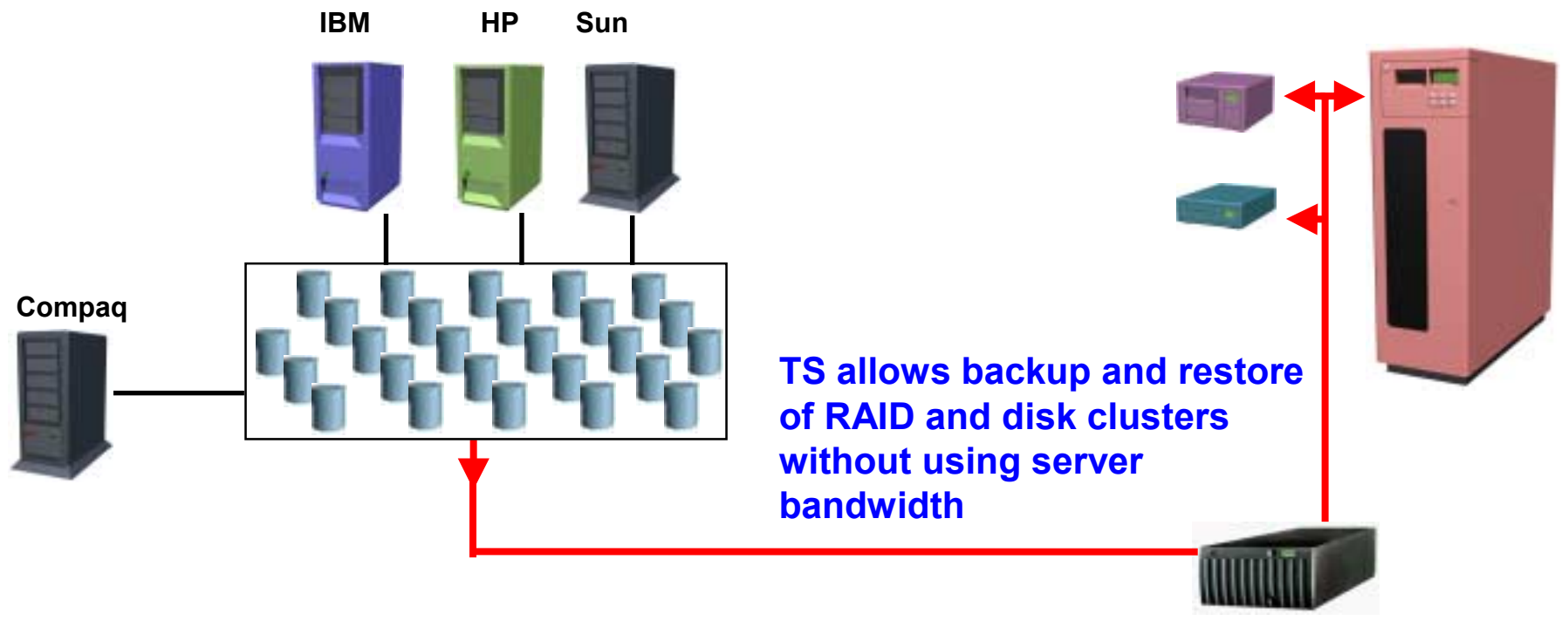


Virtual Tape Facility





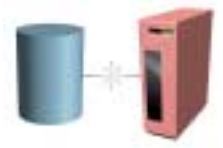
Serverless Backup – ISV protocols



TS allows backup and restore of RAID and disk clusters without using server bandwidth

TapeServer is ready for protocols such as NDMP, Celestra, or SCSI-3 Copy command

TapeServer



The image features a vertical red bar on the left side. At the top of this bar, the word "Tape" is written in a large, stylized font. Below it, a graphic of a tape reel is shown, with a strip of tape extending upwards and to the left. At the bottom of the red bar, the word "TapeLabs" is written in a white, sans-serif font with a blue wave-like graphic underneath. The background of the slide is a gradient from dark blue at the top to light blue at the bottom.

TapeServer – What The Analysts Say

“Many enterprises have been seeking a way to create a SAN to link heterogeneous hosts to multiple tape libraries and drives... Tape Laboratories offers an answer to this problem in TapeServer. TapeServer...enabl(es) enterprises to implement a tape-oriented SAN without having to make a switch to Fibre Channel until the enterprise is ready....”

David Hill, Aberdeen Group

"Centralizing backup is the number-one SAN application. IT customers desperately need to centralize and share their backup resources to solve their huge and significant backup problems. TapeServer represents a breakthrough approach consistent with the best practices and principals of IT operations. Check it out!"

Michael Peterson, Strategic Research Corporation

"Tape Laboratories' new TapeServer is a winning solution to today's storage issues. Enabling companies to enhance and expand, but not necessarily replace the storage equipment they have, is in perfect line with how companies want to manage their systems and resources. The use of TapeServer provides protection and maximizing of their initial investment."

Bob Larrivee, Kinetic Information



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Tape Storage Solutions

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