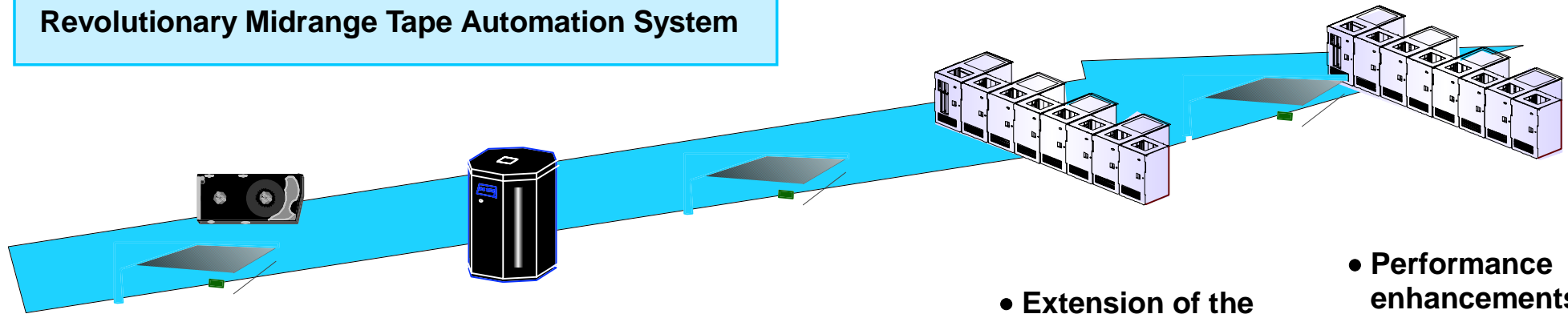


Magstar MP Tape Subsystem



Revolutionary Midrange Tape Automation System



- 100 GB and 2.2 MB/sec (uncompressed)

- SCSI attachment

- Fastest time to data and highest data and system reliability

- ADSM, Legato, Cheyenne software support

- One drive model

- AS/400 GA 9/96
- RS/6000 GA 11/96

- Two drive model

- GA 3/97
- Field upgradeable

- Extension of Magstar MP Family to 1TB of automated storage (uncompressed)

- Performance enhancements for the Magstar MP Family

- Tape partitioning

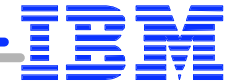
- Field upgradeable

- Extension of the Magstar MP Tape Subsystem Family to 60TB of automated storage (uncompressed)

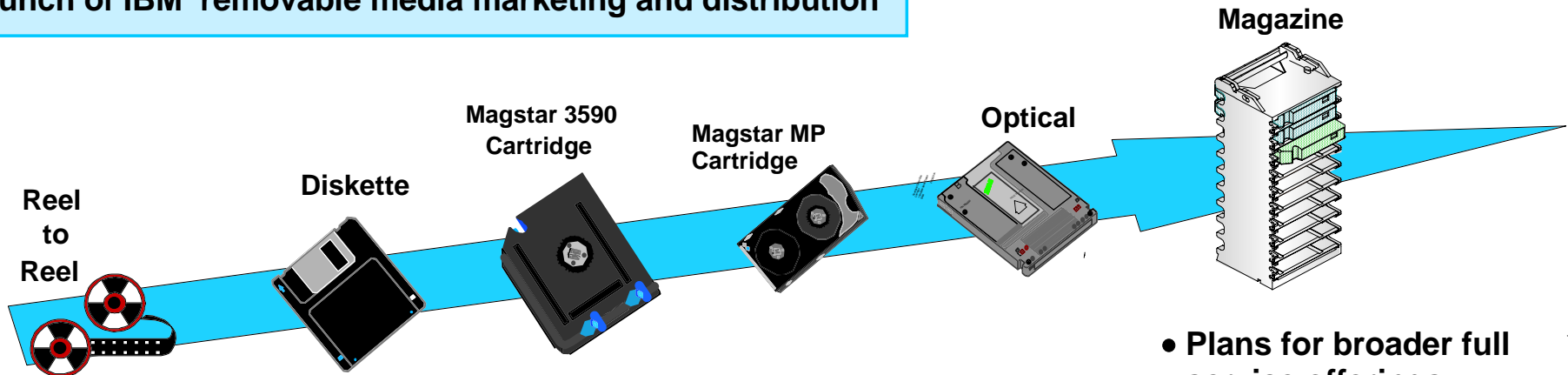
- ESCON attachment

- Performance enhancements
- Serial attachment
- Magstar Virtual Tape Server

IBM Removable Media



Launch of IBM removable media marketing and distribution



- Long history of IBM invention, technical innovation and leadership
- Recommitment to greater investment

- New lowest cost options to acquire media with drives and libraries
 - Avoid separate ordering/billing
 - Same discounts as hardware

- Convenient toll-free ordering of IBM media
- Plus traditional distribution for selected media
 - 1-888-IBM-Media in North America
 - Similar services worldwide
 - Competitive prices
 - Fast delivery
 - low-cost shipping and handling

- Plans for broader full service offerings:
 - Wider range of products
 - Data cartridges
 - Cleaning Materials
 - Carriers & Magazines
 - Accessories
 - Future media
 - High capacity diskette
 - CD-R / PD
 - DVD

IBM investment in quality to protect customer information assets by assuring:

- ✓ Transportability/Interchange
- ✓ Readability
- ✓ Avoidance of device contamination and debris